

# between the lines

*A multi-award winning Gift and Card retail business with 15 stores across the South East, specialising in beautiful gifts for friends, family and the home as well as unique art cards and gift books*

## **Weekend Sales Advisor - Northcote Road**

Are you:	Do you have:
positive, calm rational, kind great at communicating genuine and honest dedicated and committed careful and accurate willing & flexible	a big sense of team spirit integrity loyalty a fun sense of humour

Do you believe:
in working together with a common purpose in working in an environment that is happy, busy, uplifting, inspiring in making a difference in flying high rather than scraping by

### **Main Duties & Responsibilities:**

We are looking for an excellent work ethic and a real desire to develop your skill set. You will need to have the ability to carry out all duties as instructed by your Store Manager and Senior Management, accurately adhering to Company systems and procedures in order to maximise the profitability of your store. You will understand the importance of providing outstanding, friendly and efficient Customer Service. We expect you to have a willingness to work together in a team with a common purpose.

### **Reporting To**

Store Manager/Senior Sales Advisor

## **Key Result Areas**

- Ensuring our excellent Customer Care Standards are maintained
- Taking responsibility for helping your store to reach set financial targets
- Being completely familiar with all stock, cash and security procedures
- Timely completion of all administrative paperwork is essential
- Stock Control and Display
- Personal Appearance/Manner and Attitude
- Housekeeping
- Training
- Health & Safety

## **Sales/Customer Service**

Be aware of our customer at all times

Ensure the highest standard of service, actively engaging with our customers

Ensure that all customers are acknowledged, assisted and advised when making a purchase

Achieve add-on sales where possible in order to meet sales targets, without pressure selling

Be fully aware of all promotional activities in store and utilise to gain maximum sales for your store

## **Cash/Till Procedures**

Provide excellent service at the till point(s) as required

Ensure that all Company Cash and Till procedures fully and correctly at all times

## **Security**

Maintain the necessary safeguards to protect Company cash and stock

Follow all security measures applicable to your store

Ensure your personal belongings at your branch are safely secured

Minimise stock loss and shrinkage

Be key holder for your branch

## **Stock Control and Display**

Ensure all deliveries are accurately checked and discrepancies reported to Head Office

Ensure all inter-branch transfers are actioned correctly

Maintain Company standards on stock layout, display, pricing, ticketing and overall presentation

## **Personal Appearance/Manner & Attitude**

Maintain your appearance to Company standards, including personal hygiene

Be friendly and approachable at all times

Be able to communicate with customers and all other staff in a relaxed and friendly manner

## **Housekeeping**

Follow the principles of good housekeeping, handling stock and equipment with care at all times

Always keep the shop floor and stockroom tidy

## Training

Attend and participate in all training sessions on/off the job as requested

Be self motivated and learn as much about our wonderful products as possible

## Health & Safety

Be aware of your responsibilities under the H&S Act

Know and carry out when necessary the store's fire, accident and reporting procedure

Use common sense and report any hazards to your Store Manager

Take responsibility for your part in your own Health and Safety

This position carries a six-month trial period, during which either party can give one week's notice of termination of employment.

## Hours of Employment

Week	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Hrs
Week 1	OFF	OFF	OFF	OFF	OFF	12:00 - 18:00	OFF	5.5
Week 2	OFF	OFF	OFF	OFF	OFF	OFF	13:00 - 18:30	5

You will be working every weekend, alternate Saturdays and Sunday with extra hours over and above your regular hours of employment being required to cover for holidays, sickness, bank holidays and seasonal trading peaks. Leading up to Christmas you will be expected to take part in seasonal out-of-hours fill-ups in your branch. Please note that, depending on future operational needs your rota may change.

Please note that NO holidays are permitted in November and December during our incredibly busy trading months. The equivalent of one week's holiday is permitted between 1st September and 31st October.

## Remuneration

**£5.25 +** per hour Saturdays

**£6.25 +** enhanced rate for Sundays & Bank Holidays

Paid holiday entitlement of 5.6 weeks (incl. Bank Holidays)

20% Staff Discount

Bonus scheme (after successful completion of trial period)

For further information please call Teri Clapp our Area Manager on 07983 244744.

*Please note Between The Lines operates a strict no smoking or vaping policy, full policy details can be available on request.*